

Falcon 900C Repossession & Sale Case Study



Sold in under six months in a buyers' market, reaching the seller's expectations and achieving the buyer's complete satisfaction

On behalf of four European banks and working tightly with their legal advisors, our team achieved the **smooth repossession** and **fast sale** of this Falcon 900C.

We **maximized** the **selling potential** of the aircraft: our insightful knowledge of the market enabled us to **determine** the **right target sale price** and allowed us to **align buyer's and seller's expectations**.

Most Falcon 900C and DX for sale during this period were on the market for almost a year.